

The Harmonized System (HS) and duty rates have historically changed with varied frequency throughout the world. In early 2007, signatory countries of the World Customs Organization have agreed to make substantial changes to bring the system up-to-date to deal with modern products moving through the global marketplace. Having a comprehensive change management and execution program will be critical to avoid supply chain delays. Are you prepared to control this process?

### System of Control

Tradeflow's Product Management Centre is a web-based tool designed by Expeditors for use by customers around the world. With Tradeflow, subscribers can:

- Centralize, securely capture and share information about the products they buy and sell
- Classify products for any of 120 countries and store such classification details for any country of import or export
- Collaborate with Trade Partners such as consultants and Customs Brokers
- Provide Visibility to and/or Distribute data to various consumers of this information

### Why Tradeflow®? Why Now?

With such major changes on the horizon that will be phased in at different speeds by different countries, having a system that can store and track these changes on a country-by-country basis is crucial to minimizing disruption to the supply chain.

Tradeflow enables customers to validate their product data periodically against online tariffs and focus on those products that require immediate reclassification. The system facilitates management of changes at a country-level as the local government authorities release their updates. For those customers tracking HS codes for various countries, Tradeflow offers a flexible reporting tool to compare and map classifications at the 6-digit level across countries. All changes are tracked at a field-level with user identification and date/time stamp. This provides Tradeflow customers with a comprehensive audit trail for this change management process.

### Quick Startup Process

Tradeflow is hosted and fully supported by Expeditors, eliminating the need for internal Information Technology support. Data stored in applications such as Excel or Access can be easily uploaded into Tradeflow through the user interface to get clients up and running quickly. Integration with ERP or internal systems can also be achieved quickly using Tradeflow's standard integration formats. Training can be done on-line or in many cases, in-person training can be made available.

For more information about Tradeflow's Product Management Centre, or to reserve an implementation time-slot to manage the 2007 HS changes, please contact your local Expeditors representative.